

2. Notes to the financial results (continued)

2.5 Secondary business segments (N\$'000)

	Reviewed 2023			Audited 2022		
	Namibian	Non-Namibian	Group	Namibian	Non-Namibian	Group
Rental – operating income	346,012	10,895	356,907	325,150	10,258	335,408
Rental – straight-line adjustment	(370)	(207)	(577)	20,079	399	20,478
Revenue	345,642	10,688	356,330	345,229	10,657	355,886
Share of profit from associate after tax	–	53,464	53,464	–	18,398	18,398
Profit for the year	127,331	31,180	158,511	79,029	26,023	105,052
Properties as per valuations (including investment property held for sale)	3,048,652	46,400	3,095,052	2,779,045	60,500	2,839,545
Sectoral spread	99%	1%	100%	98%	2%	100%
Total assets	3,119,455	412,485	3,531,940	2,918,775	357,423	3,276,198
Total liabilities	(1,923,052)	(136,269)	(2,059,321)	(1,755,608)	(238,892)	(1,994,500)

2.6 Property portfolio

The portfolio was independently valued at N\$3.1 billion (2022: N\$2.8 billion) by Mills Fitchet Magnus Penny with a positive fair value adjustment of N\$100 million (2022: N\$47 million).

The positive fair value adjustment is mainly attributed to the retail segment, with Maerua Mall and Baines Centre increasing by N\$40 million and N\$21 million respectively. The increases are underpinned by solid tenancies in place where positive rental growth and reversions, and specifically those of the anchor tenancies, realised during the year.

Total capital expenditure amounted to N\$72 million (2022: N\$32 million). Capital expenditure incurred during the year included a N\$4 million solar project to Maerua Mall, Gustav Voigts Centre, Erf 135 Scania and Urban Village at Eisenheim. N\$22 million was incurred to upgrade the Gustav Voigts Checkers offering. In addition, N\$30 million was incurred on Erf 3519 Iscor Street by building a new industrial warehouse. The Group also entered into a lease agreement acquiring the Maerua Crossings right-of-use investment property to the amount of N\$6 million.

Total capital commitments for the year ended 30 June 2023 amounts to N\$73 million (2022: N\$48 million).

The property portfolio is classified as a level 3 asset. Level 3 fair value measurements are those derived from valuation techniques that include inputs for an asset or liability that are not based on observable market data. Discount rates, capitalisation rates, market rental growth rates and vacancy rates are key inputs into the models.

2.7 Interest-bearing borrowings

	Reviewed 2023		Audited 2022	
	Utilised facility N\$'000	Weighted average interest rate %	Utilised facility N\$'000	Weighted average interest rate %
Expiry				
Non-current liabilities				
2024	–	–	319,980	7.3
2025	292,763	10.5	387,372	7.0
2026	488,500	10.7	240,000	6.9
Total	781,263	10.6	947,352	7.1
Current liabilities				
Maturing within one year (including non-current liabilities held for sale)	461,273	9.5	249,106	5.9
Total	461,273	9.5	249,106	5.9
GRAND TOTAL	1,242,536	10.2	1,196,458	6.8

Total available unutilised facilities, excluding the Domestic Medium Term Note Programme (DMTNP) of N\$252 million (2022: N\$417 million), unutilised foreign facilities, Maerua development loan and cash balances, amounted to N\$409 million (2022: N\$173 million) at year-end. The unutilised foreign facilities amounted to €3.0 million (2022: €5.3 million) at year-end.

2.8 Derivative asset/(liability)

	Total fair value N\$'000	Non-current fair value N\$'000	Current fair value N\$'000	Nominal value N\$'000	Average fixed interest rate*
2023 Reviewed	17 590	7 424	10 166	610 000	5.9%
Asset	17 590	7 424	10 166		
2022 Audited	16 070	15 104	966	610 000	5.9%
Asset	17 966	15 104	2 862		
Liability	(1 896)	–	(1 896)		

* Floating rate is the three-month Johannesburg Inter-bank Average Rate (JIBAR).

The interest rate swaps are classified as level 2 financial instruments derived from inputs, other than quoted prices (unadjusted) in active markets for identical assets and liabilities, that are observable for the asset and liability, either directly or indirectly. The valuation technique used is the discounted cash flow model, with the discount rates being a key input.

3. Directors' commentary

3.1 Financial results and distribution

The Group's distribution per linked unit for the year ended 30 June 2023 amounts to 105.25cpu (2022: 101.75cpu) to existing unitholders, being interest of N\$92 million (2022: N\$89 million). The debenture interest declaration for the year also includes antecedent interest of 50cpu, payable to new unitholders that participated in the rights issue, which closed on 14 July 2023, representing interest of N\$13.5 million.

Overall, notable improvements were made to the Group's operational metrics, including rental reversions increasing to 3.7% (2022: (7.3%)) and debtors collections improving to 101% (2022: 96%). However, the challenge was to retain tenants where a decrease to 84% (2022: 97%) was noted. Similarly, finance costs increased by 20% during the year mainly due to interest rate hikes.

3.2 Investment in associate

The investment in associate's cash yield was 6.5% (2022: 7.3%) for the year, of which Oryx's 26% share amounts to N\$17 million (2022: N\$17 million). The share of profit from associate includes changes in fair value of investment property amounting to N\$41 million (2022: N\$4 million). The translation of the Group's Euro-denominated loan from Euro to Namibia Dollar resulted in a foreign exchange loss of N\$14 million (2022: gain of N\$1 million). The translation of the associate, in turn, resulted in a foreign exchange gain of N\$32 million (2022: N\$804 thousand), using a spot rate of N\$20.38/€ as at 30 June 2023 (2022: N\$17.02/€).

3.3 Interest-bearing borrowings

The weighted average interest rate at year-end was 8.9% (2022: 7.3%), which increased due to repo rate increases during the year despite holding floating to fixed interest rate swaps for 49% (2022: 51%) of total debt drawn at year-end. The weighted derivative maturity profile was 1.5 years (2022: 2.5 years) at year-end.

3.4 The market and prospects

According to Bank of Namibia's June 2023 Quarterly Bulletin Report, year-on-year real GDP growth came to a sturdy 5% in the first quarter of 2023. In the secondary industries, growth slowed due to a contraction in the manufacturing sector, offsetting the buoyant growth in the electricity and water sector and a slight recovery in the construction sector. In the tertiary industries, contractions were recorded in the financial services sectors. Still strong growth was recorded in the wholesale, retail, tourism and transport sectors, which was evident in the tenant turnover numbers recorded for the year.

The high interest rate environment is expected to continue affecting the Group, however, rental escalations, including that of Dunes Mall acquired subsequent to year end, are expected to boost turnover in the short to medium term.

With the Group concluding the acquisition of Dunes Mall (Pty) Ltd subsequent to year-end, it has taken the first steps towards its growth strategy. The strategy aims to grow the total asset base to N\$4.5 billion over a three-year period ending 2025. Management is excited to fully onboard Dunes Mall into the Oryx stable, and is seeing a lot of potential for growth at the coastal region of Namibia. Furthermore, Management is investigating various other acquisition opportunities within Namibia.

3.5 Subsequent events

Subsequent to year end, on 1 August 2023, the Group concluded the acquisition of the Dunes Mall (Proprietary) Limited amounting to N\$628.25 million, which is the registered owner of the Dunes Mall located in Walvis Bay. 49% of the acquisition price was funded from equity through the rights issue. The remainder of the acquisition price was settled from the proceeds of a N\$500 million bridge facility which will be converted to a preference share facility with RMB. The facility has a four-year tenure and is priced at 3M JIBAR plus 1.39%. A portion of the remainder of the facility was used to repay the Nedbank N\$75 million facility priced at 3M JIBAR plus 2.75% on 31 August 2023, whereas the RMB N\$100 million facility priced at 3M JIBAR plus 2.98% is expected to be repaid during September 2023.

3.6 Going concern

The directors have assessed the Group's ability to continue as a going concern. As at 30 June 2023, the Group's net asset value amounted to N\$1,473 million, and available funding of N\$409 million excluding its DMTNP and Maerua Mall Development Loan. The following were considered as part of the Group's going concern assessment:

- Refinancing of facilities maturing during the next 12 months
- Access to liquidity
- Covenant compliance

After due consideration, the directors have concluded that the Group has adequate resources to continue operating for the foreseeable future and that it is appropriate to adopt the going concern basis in preparing these results.

3.7 Appreciation

Thank you to my fellow Board members for their continued support. A special appreciation goes to the Oryx Executive team and to every employee for their commitment to the implementation of the Oryx 2025 corporate strategy. Thank you to our stakeholders for their continued support as we celebrated our 20 year anniversary.

4. Declaration of distribution number 40

Notice is hereby given of the declaration of distribution number 40, amounting to interest of 51.00cpu to unitholders in existence at 30 June 2023 and 50.00cpu for all units issued on 14 July 2023, in respect of the six month period ended 30 June 2023.

Last date to trade cum distribution Friday, 15 September 2023

Units will trade ex-distribution Monday, 18 September 2023

Record date to participate in the distribution Friday, 22 September 2023

Payment of debenture interest Friday, 6 October 2023

By order of the Board

B Jooste – Chief Executive Officer

1 September 2023

